

HYATT WINDWARD POINTE

2013 - Issue 1

# A Message From Your Board

As your Board of Directors' President and Owner Representative, I am your voice and I am committed to serving you, the owners of Windward Pointe. Thank you for your continued support and confidence in me as your owner representative for another year.

Your Hyatt Residence Club ownership affords you many opportunities to utilize the investment you have made.

- You can always stay at the beautiful Windward Pointe Resort.
- You can exchange your Windward Pointe week for one of the 15 other beautiful Hyatt Residence Club® properties for a 2, 3, 4 or 7-night stay in a studio, 1, 2, 3 or 4-bedroom unit depending on the property that you choose.
- •In addition, you can exchange your Windward Pointe week for Hyatt Gold Passport Points and stay at one of the many Hyatt® Hotels and Resorts around the world.

- You can donate your Windward Pointe week to your favorite charity or give your week to family members or friends with a gift certificate.
- •You can bank your Windward Pointe week with Interval International® and expand your choice of travel destinations.
- •You can rent your Windward Pointe week out through a program with the Hyatt Residence Club.

These are just a few of the options you have with your Windward Pointe week. I also encourage you to explore the Hyatt Residence Club website www.hyattresidenceclub. com or call 1-800-GO-HYATT. As my lovely wife Andrea always says, "The world is your oyster."

During your stay, please plan to attend the weekly owners' meetings, points workshops, and social events. These are great opportunities to meet other Hyatt owners, exchange ideas, learn more about the Hyatt Residence Club®

and meet with the sales staff to find out what's new.

If you have specific comments or concerns about the property, the owners' meeting is a great forum to speak with Jonathan (JP) Doepke, Resort Manager, or you may contact me by email or telephone anytime with your questions, concerns, feedback or ideas for making Windward Pointe even better. Please enjoy your stay at Windward Pointe Resort and the Key West experience!

# Dwight S. Kadar

Board of Directors' President and Owner Representative dwight\_kadar@sbcglobal.net



#### **CONTACT INFORMATION**

Resort Manager: JP Doepke jdoepke@hyattvoi.com Phone: 305-293-5050

Director of Sales and Marketing: Louis Acosta - lacosta@hyattvoi.com Phone: 305-293-1600

#### **GENERAL INFORMATION**

Check In: 4:00pm Check Out: 10:00am No Pets. No Smoking



## From The Resort Manager



Happy New Year from the Southernmost "Pointe" of the United States! It is with great joy, that I reintroduce myself as your Resort Manager. For those I have not met, I look forward to greeting you on your next stay with us. I first started with Hyatt Residential Group as a Management Trainee and assisted in the opening of Windward Pointe in 2002. Ever since, I have felt a special connection to this island and this property in particular.

Since the opening of Windward Pointe, my duties with Hyatt have taken me through Bonita Springs, FL (Coconut Plantation), San Antonio, TX (Wild Oak Ranch), and Carmel, CA (Highlands Inn). As I mention in weekly Owners' meetings, if you ever would like tips on when to travel to some of these locations, or unique attractions to experience while visiting, I'd be happy to share my thoughts.

As written in our last property newsletter and discussed in our weekly meetings, Randall Williams and the staff completed quite a few large projects in 2012, ranging from kitchen appliances to home theater systems. This year, we will continue our improvements with pool furniture, internet systems and

design work for residence interiors.

As mentioned above, with our property going on eleven years old, we will be getting into remodeling/renovation schedules; we will keep you informed through our weekly meetings. This is an exciting time for us all and we look forward to maintaining and improving your "home away from home."

If you have any questions regarding the property or your membership, please let me know. Whether you are here with us and needing assistance or looking for help from afar, please feel free to use me as a resource.

JP Doepke Senior Resort Manager jdoepke@hyattvoi.com



#### **Employee Spotlight**

#### **Andres Olague**



We are excited to announce our 2012 Employee of the Year, Andres Olaque.

Andres has worked with us at Windward Pointe for the last two years. He began his employment as a Front Office Agent and excelled in his duties and wanted to explore other departments of the property. His interest of "fixing things" and previous knowledge of electrical and electronics drew him to the Engineering department.

Since joining the engineers, he has been actively involved in the home theater replacement project and installation of the balcony fans that you enjoy during your stays.

His attention to detail and perfection in follow-through has been a great addition to the team and we look forward to his continued growth at Windward Pointe and Hyatt Residential Group! Congratulations Andres...

#### **Abbey Road**

# ABBEY ROAD



Abbey Road is one of the Islands best kept secrets. Panoramic Atlantic Ocean views, warm trade winds, ice-cold beverages and friendly service await you poolside at Hyatt Windward Pointe.

With recent upgrades to their televisions and interiors, Abbey Road is excited to share their fantastic atmosphere along with a revamped menu!

Abbey Road is open daily from 10am to 6pm with daily two-for-one's on draft beer and frozen drinks from 3pm to 6pm. Another great service, which is sometimes forgotten, is Abbey Road's convenient grocery delivery service.

In your pre-arrival email, you will receive the Grocery Delivery Form that can be used to start your vacation off with ease. Leave it to the staff of Abbey Road to do your shopping and have your kitchen stocked upon arrival! For further details, please contact our Front Desk.



#### **From Sales and Marketing**



Greetings Hyatt Residence Club owners from Sunny Key West!

I am excited to tell you that the pace of sales at Windward Pointe is strong and growing stronger with every passing week. Just like it's predecessors on the Island, Hyatt Sunset Harbor, and the Hyatt Beach House, Windward Pointe is attracting new owner interest every day. With the inventory available at the other 2 resorts so very limited, people are taking advantage of the remaining opportunities here at Windward Pointe to join the Club or to enhance their current ownership by adding more points. If it's been a while since you have come in to talk to us about how you are vacationing and what opportunities may be available specific to your needs, then make sure to sign up for a points workshop or update presentation on your next visit to the resort.

The points workshops are designed for current owners who want to maximize what they currently own. You'll gain tips and valuable insight on how you might use your program. The workshop is lead by an experienced Hyatt representative who is also an owner. It's a great time in a relaxed atmosphere and the workshops usually last about an hour.

If you we've been thinking about enhancing or upgrading you ownership be sure to schedule a presentation with a Hyatt Residence Club representative during your stay. A convenient way to do this is by picking the time and date you prefer in advance by contacting the concierge prior to your arrival. If you are unsure of what date you want to schedule a presentation, don't worry you may do so when you check in. Be sure to ask the concierge about new additions to our preferred Hyatt Vendor's list for restaurants and and how you may receive discounts!

Thank you for your ownership in the Hyatt Residence Club, and we look forward to serving you with gracious hospitality on your next visit to the Conch Republic

Sincerely,
Louis A. Acosta
Director of Sales and Marketing



# **Danger Charters**



Danger Charters is a local charter boat company that's been around for two decades. Specializing in eco-excursions and sunset sails that intimately take place on a 65-ft schooner with 20 people or less. Their fleet is made up of three traditional shallow draft sailboats with plenty of space to move around or just kick back and relax.

On the eco-excursion, you will leave from the marina behind Hyatt Sunset Harbor and set sail out to a chain of secluded islands 5 to 10 miles west of Key West. Along the way, fresh fruit is served as the crew takes you back through time with historical chart talk. Shortly after

anchoring in calm, pristine waters, known as the Key West National Wildlife Refuge, snorkeling gear is assigned and instructions provided for those that need them. The fascinating thing about the area Danger Charters anchors (besides the fact it is always calm) is that it is a prelude to the barrier reef with lots of juvenile marine life. Once you finish snorkeling, you will then head for one of the surrounding islands to embark on an informative guided kayak excursion through mangrove habitats. One of the most enjoyable parts of the trip is seeing an array of birds and marine life native to the Florida Keys.

Danger's sunset sail is like no other sunset sail in Key West. One of the things that set Danger Charters apart from the other charter companies is the large wine selection they provide. Danger Charters named this trip Wind and Wine because of the array of varietals from around the world that they offer. In addition to the wine, there are also five varieties of beer (import and domestic). As the sails begin to fill with wind, the crew serves hors d'oeuvres to compliment the wines and beers of that evening. The perfect way to end the day as the sunset melts into the ocean. Visit them at www.dangercharters.com.



## **Key West 2013 Spring and Summer Event Calendar**

# **April 2013**



#### **April 13**

32nd Annual 7 Mile Bridge Run 7 Mile Bridge will be closed from 6:00AM - 9:00AM. www.7mbrun.com

#### **April 19-28**

31st Annual Conch Republic Independence Celebration April 23, 1982, the new county of the Conch Republic was born. The celebration continues today, honoring the secession of the Florida Keys from the United States. www.conchrepublic.com

## May 2013



#### May 1-5

18th Annual Key West Songwriters' Festival

This is a showcase of musical magic, which features America's foremost performing songwriters.

www.keywestsongwritersfestival.com

#### **July 2013**

#### **July 11-14**

Mel Fisher Days

This annual celebration brings together Mel Fisher fans in a celebration of the anniversary of Fisher's discovery of the shipwrecked Spanish galleon "Nuestra Señora de Atocha". www.melfisher.com

#### **July 16-21**

33rd Annual Hemingway Days This will be the 33rd annual celebration of the legendary author's work and lifestyle. www.fla-keys.com

#### **July 18-20**

33rd Annual Sloppy Joe's "Papa" Hemingway Look- Alike Contest This annual contest takes place at Sloppy Joe's Bar. The event attracts look-alike contestants from around the world for the title of "Papa." www.sloppyjoes.com

#### July 24-25

Mini Lobster Season

There are two Florida Lobster Seasons, the 2-day mini season and the 8-month regular lobster season. Make sure to always verify dates and regulations with Florida Fish and Wildlife. Mini-Lobster season begins at 12:01 a.m. on Wednesday and ends at 12:00 midnight on Thursday.

www.floridalobstering.com

#### August 2013



#### August 8-11

Key West Lobsterfest
Events include the Duval Crawl
on Friday night, a free concert
and street fair on Saturday and a
decadent Sunday Brunch.
www.keywestlobsterfest.com

#### October 2013

#### October 18-19

Goombay Festival

Goombay marks the beginning of Fantasy Fest. The festival centers on Petronia Street in the Bahama Village. Enjoy non-stop live entertainment, arts and crafts, and island-style food.

www.goombay-keywest.org



#### October 18-27

34th Annual Fantasy Fest An outrageous, 10-day celebration featuring costume competitors, promenades, street fairs and the grand parade with marching groups and lavish floats. This year's theme is "Superhero's, Villains, and Beyond!" - www.fantasyfest.com



# **Rewarding Experiences**

Share your Hyatt experience with friends and family members to earn valuable rewards!

The concept of sharing is nothing new. At a very young age we learn the importance of sharing our toys. It's designed to teach each of us the sense of satisfaction from being generous and the gratification of seeing delight on another person's face

With the advent of social media, sharing has taken on a whole new dynamic. From restaurants and shops, to the next book to read - and even where to go on vacation, everyday millions of people share simple sentiments about their lives.

Think about how you use all the information that surrounds you on a daily basis. However, if you hear (or read) about something from a close friend or family member does it have more value? We think so!

At Hyatt Residence Club, we want to reward you for sharing your vacation experiences with your friends and family

In fact, with our newly enhanced referral program, Hyatt by Invitation, if one of your registered referrals purchases you may even be eligible for a 100% credit on your next maintenance fee bill.\*

Simply log in to the Member Clubhouse at hyattresidenceclub. com or call us at 800-GO-HYATT and share the names of the people in your life who you feel would get the most out of learning more about Hyatt Residence Club - and we'll handle the rest!

\*Members and their referrals must meet certain qualifications to participate in Hyatt by Invitation, the Hyatt Residence Club referral program. To view the complete terms and conditions visit hyattresidenceclub.com and log in to the Member's Clubhouse. Any friends or family members who accept a vacation offer will be required to attend a 90 minutes informal sales presentation of the Hyatt Residence Club.

## **Owner Spotlight**



The Chan's are proud owners of two weeks at Windward Pointe. Owners for four years, they have enjoyed every stay to its fullest! With a hometown of Plymouth, Michigan, the Chan's have fallen in love with the tropical beauty and surroundings of Key West. Actually owning other timeshare property in downtown Key West (outside of Hyatt), they prefer Windward Pointe to their other property due to the "warm and friendly hospitality all of the staff provides." From the Front Desk staff's morning greeting by name, smiling housekeeping and landscapers, to the attentive Engineers, they consider Windward Pointe their "home away from home." Pointing out specifically the spacious residence amenities, the beauty of the landscaping and the views are just some of the overwhelming factors in their decision to own at Windward Pointe

The Chan's spend upward of four plus weeks at a time at Windward

Pointe with their ownership points and Hyatt Credit Card/Gold Passport™ points. On one occasion they even had a total of five rooms with 21 family members inresidence! With a range of children and adults, all enjoyed what the property had to offer from the volleyball and pool to the Abbey Road Snack Shack

Because Key West has so much to offer, including the wonderful fishing and restaurant options, the Chan's do not see themselves trading into any other Hyatt Residence Clubs or Interval Clubs at this time.

When asked of their favorite restaurants on the island, they were quick to respond that SHOR and Blue Mojito at the Hyatt Key West Resort and Spa were their number one choices due to the friendly service and the ever-changing local menu options (as well as the water views).

# **Share Hyatt with Your Family and Friends**

- Visit <u>hyattresidenceclub.com</u>
- Click the link "Already a Member" link in the upper right to log into the Member's Clubhouse
- Select "Member Referral" from the menu on the left
- Add your names and we'll take care of the rest!



# LETS FOCUS ON...

# The Home Resort Preference Period

Each issue of the newsletter we will spotlight an element of the Club program.

At Hyatt Residence Club, we believe that vacations are an essential key to a family's happiness. Whether it's a brief romantic interlude or a dream vacation for the whole family, each year, you have the opportunity to spread your wings and explore the world through Hyatt.

The Hyatt Residence Club is a points-based reservation system for your timeshare or fractional interval(s) equating to an annual allotment of Club Points. Each year, at the start of your deeded week, you will receive Club Points that may be used towards various vacation options within the Club. The amount of points you receive is determined by the week, resort location and unit type purchased.

It's been said that the key to success is preparation and successful vacations are no different. The more in advance you plan, the more options are available to you. We realize with flexibility comes complexity, but we're here to help. Please feel free to reach out to a Club Service Representative by calling 800-GO-HYATT.

# Home Resort Preference Period (HRPP)

You receive the maximum travel options during your Home Resort Preference Period.

The Home Resort Preference Period begins on the second day of your current year's deeded week and extends to six (6) months (182 days) prior to next year's deeded week check-in day.

# Reserve any portion of your fixed week.

The first HRPP reservation for any portion of your deeded week is complimentary.

If you should choose to split your week, the remaining portion of your week will automatically convert to Club Points for the options listed below, excluding Hyatt Gold Passport Program.

Additional travel options within the HRPP window:

#### (1) Hyatt Residence Club Resorts

Use any or all of your Club Points to reserve available accommodations within the Hyatt Residence Club collection of resorts for travel in the next 12 months. Two-night minimum stay.

#### (2) Interval International Resorts

Use any or all of your Club Points to secure reservations within Interval International for travel in the next 12 months. 7-night minimum stay (ask your I.I. representative about shorter stays).

OR

Extended External Exchange (EEE): Designed to extend the life of your points past your deeded week, this option is available to you from the beginning of HRPP through the first 2 months (60 days) of the Club

Use Period. You may transfer any portion of your Club Points for use solely within Interval International for travel up to 24 months following your deeded week.

#### (3) Hyatt Gold Passport Program

You may choose to convert your entire allotment of Club Points to the Hyatt Gold Passport Program for travel throughout the world of Hyatt Hotels and Resorts.

Diamond and Platinum ownership weeks may convert their Club Points to Gold Passport Points every year. All other ownership weeks may convert Club Points to Gold Passport Points every other year. For current conversation rates, please reference your External Exchange Guide or ask your Club Service Representative.

# The Hyatt Residence Club Collection



Piñon Pointe, A Hyatt Residence Club Resort, Sedona, Arizona



Highlands Inn, A Hyatt Residence Club Resort, Carmel, California



Northstar Lodge, A Hyatt Residence Club Resort, Truckee, California



Grand Aspen, A Hyatt Residence Club Resort, Aspen, Colorado



Mountain Lodge, A Hyatt Residence Club Resort, Avon, Colorado



The Residences At Park Hyatt Beaver Creek, Beaver Creek, Colorado



Main Street Station, A Hyatt Residence Club Resort, Breckenridge, Colorado



Coconut Plantation, A Hyatt Residence Club Resort, Bonita Springs, Florida



Beach House, A Hyatt Residence Club Resort, Key West, Florida



Sunset Harbor, A Hyatt Residence Club Resort, Key West, Florida



Windward Pointe, A Hyatt Residence Club Resort, Key West, Florida



Hyatt Miami At The Blue, Doral, Florida



Siesta Key Beach, A Hyatt Residence Club Resort, Siesta Key, Florida



High Sierra Lodge, A Hyatt Residence Club Resort, Incline Village, Nevada



Hacienda del Mar, A Hyatt Residence Club Resort, Dorado, Puerto Rico



Wild Oak Ranch, A Hyatt Residence Club Resort, San Antonio, Texas



Hyatt Escala Lodge, Park City, Utah

Call Us Or Visit The Website Today Book Your Week NOW! 1-800-GO-HYATT www.hyattresidenceclub.com



www.facebook.com/HyattResidenceClub

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